MINUTES

Board Members in attendance: Grady Patterson, Karen Allen, Lauren Briles, Meredith Burton, Kelly Byers, Jonathan Cote, Stacey Peek, Jennifer Powers, Melissa Roper, Cynthia Sosebee, Karen Sparkman, Jeremy Watts, Tiffany Whitney

Staff in Attendance: Derek Lewis, Beth Jamieson, Anne Lee Buck, Leslie Latimer, Shelley Summer

Guests in Attendance: Janice Kilburn of SC First Steps and Patti Ertzberger of BabyNet

Welcome

Grady Patterson

Chairman’s Minute

Grady provided a “Mission Moment.” A scholarship family was spotlighted and the mother credits her son’s childcare scholarship for allowing her to further her education while feeling confident her child is attending a high quality center.

Approve February Minutes

Grady Patterson

MOTION: Tiffany Whitney
SECOND: Stacey Peek
No discussion
UNANIMOUSLY APPROVED

BABYNET

Patti Ertzberger

Patti Ertzberger shared current Babynet service numbers and shared capacity issues. In addition, Patti talked about the successful partnership with Greenville First Steps and desire to continue positive relationship.

Palmetto Shared Services Alliance Update

Derek Lewis

Derek shared news that Greenville First Steps has a signed MOA with Palmetto Shared Services Alliance to serve as the scholarship, training, and shared services vendor for Greenville First Steps. In addition, Derek announced the departure of Leslie Latimer, Operations Director, to serve as the Executive Director of Palmetto Shared Services Alliance.
FY17 Program Update – Attachment A
Derek Lewis

Derek went over programmatic numbers, highlighting the cost per client in each program as well as whether each program is Evidence Based, Evidence Informed or Emerging Program. See Attachment A.

FY18 Planning Activity
Beth Jamieson

Beth led the Board in an activity that allowed the board to provide input on next year’s funding priorities. Board members divided into groups by interest area and provided ideas on how Greenville First Steps could achieve the goals and strategies in the Strategic Plan.

<table>
<thead>
<tr>
<th>Program</th>
<th>Amount State $ Committed:</th>
<th>Notes:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nurse Family Partnership</td>
<td>$185,000</td>
<td>Pay for Success commitment (year 2 of 5)- draws down $1.1m in matching funds- serves total of 400 clients</td>
</tr>
<tr>
<td>Childcare Scholarships</td>
<td>$300,000</td>
<td>$300K in state funds as a match to anticipated $150K in Private Funds. Serve total of 150 clients.</td>
</tr>
<tr>
<td>Childcare Scholarships</td>
<td>$65,000</td>
<td>Commitment to Judson YMCA of above anticipated $450,000 in Scholarship Funds</td>
</tr>
<tr>
<td>Palmetto Shared Services</td>
<td>$275,000</td>
<td>Commitment to PSSA- includes $175,000 in Private funds and $100K in state funds</td>
</tr>
<tr>
<td>Read Greenville/Early Literacy</td>
<td>$80,000</td>
<td>Commitment to a 2:1 match to United Way $40,000 Literacy expansion</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FY18 Commitments</th>
<th>Likely FY18 $</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Funds</td>
<td>$640,000</td>
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<tr>
<td>Private Funds</td>
<td>$290,000</td>
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Important Dates
Beth Jamieson

Kids Fest at Heritage Green – April 22, 2017  10:00am-12:30pm @Heritage Green

Walk for Prevention – April 23, 2017  2:00pm @ First Baptist Greenville
Palmetto Basics Launch – May 5, 2017 8:00-10:00am @ Thornblade Club

Adjourn

Grady Patterson