



Greenville First Steps
Board of Directors Meeting
March 10, 2017, 1:00pm
MT Anderson Support Center

MINUTES

Board Members in attendance: Grady Patterson, Karen Allen, Lauren Briles, Meredith Burton, Kelly Byers, Jonathan Cote, Stacey Peek, Jennifer Powers, Melissa Roper, Cynthia Sosebee, Karen Sparkman, Jeremy Watts, Tiffany Whitney

Staff in Attendance: Derek Lewis, Beth Jamieson, Anne Lee Buck, Leslie Latimer, Shelley Summer

Guests in Attendance: Janice Kilburn of SC First Steps and Patti Ertzberger of BabyNet

Welcome **Grady Patterson**

Chairman's Minute **Grady Patterson**
Grady provided a "Mission Moment." A scholarship family was spotlighted and the mother credits her son's childcare scholarship for allowing her to further her education while feeling confident her child is attending a high quality center.

Approve February Minutes **Grady Patterson**

MOTION: Tiffany Whitney
SECOND: Stacey Peek
No discussion
UNANIMOUSLY APPROVED

BABYNET **Patti Ertzberger**
Patti Ertzberger shared current Babynet service numbers and shared capacity issues. In addition, Patti talked about the successful partnership with Greenville First Steps and desire to continue positive relationship.

Palmetto Shared Services Alliance Update **Derek Lewis**
Derek shared news that Greenville First Steps has a signed MOA with Palmetto Shared Services Alliance to serve as the scholarship, training, and shared services vendor for Greenville First Steps. In addition, Derek announced the departure of Leslie Latimer, Operations Director, to serve as the Executive Director of Palmetto Shared Services Alliance.

FY17 Program Update – Attachment A

Derek Lewis

Derek went over programmatic numbers, highlighting the cost per client in each program as well as whether each program is Evidence Based, Evidence Informed or Emerging Program. See Attachment A.

FY18 Planning Activity

Beth Jamieson

Beth led the Board in an activity that allowed the board to provide input on next year’s funding priorities. Board members divided into groups by interest area and provided ideas on how Greenville First Steps could achieve the goals and strategies in the Strategic Plan.

Program	Amount State \$ Committed:	Notes:
Nurse Family Partnership	\$185,000	Pay for Success commitment (year 2 of 5)- draws down \$1.1m in matching funds- serves total of 400 clients
Childcare Scholarships	\$300,000	\$300K in state funds as a match to anticipated \$150K in Private Funds. Serve total of 150 clients.
Childcare Scholarships	\$65,000	Commitment to Judson YMCA of above anticipated \$450,000 in Scholarship Funds
Palmetto Shared Services	\$275,000	Commitment to PSSA- includes \$175,000 in Private funds and \$100K in state funds
Read Greenville/Early Literacy	\$80,000	Commitment to a 2:1 match to United Way \$40,000 Literacy expansion

	FY18 Commitments	Likely FY18 \$
State Funds	\$640,000	\$1,100,000
Private Funds	\$290,000	\$390,000

Important Dates

Beth Jamieson

Kids Fest at Heritage Green – April 22, 2017 10:00am-12:30pm @Heritage Green

Walk for Prevention – April 23, 2017 2:00pm @ First Baptist Greenville

Palmetto Basics Launch – May 5, 2017 8:00-10:00am @ Thornblade Club

Adjourn

Grady Patterson